



Acuity Solutions & Services Sdn. Bhd.

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"Quality Vendor & Your Trusted Allies"

COMPANY PROFILE

TABLE OF CONTENTS

NO.	DESCRIPTIONS	PAGE
1.	EXECUTIVE SUMMARY	1
2.	CORPORATE OVERVIEW	2
3.	CORPORATE INFORMATION IN BRIEF	3
4.	KEY MANAGEMENT TEAM & ASSOCIATES	4-7
5.	OUR PARTNERS	8-9
6.	VISION & MISSION	10
7.	PRODUCTS & SERVICES	11
8.	BRANDS REPRESENTATION	12
9.	CLIENTELE & CONCLUSION	13

EXECUTIVE SUMMARY

Malaysia is currently being exposed and tailored into the world of ICT. The setting-up of the Multimedia Super Corridor (MSC), and a host of other pertinent and chain-linked entities such as the Malaysia Communication and Multimedia Commission (MCMC), the drafting and enactment of cyber laws, on-going campaigns and concerted efforts by the government as to make the masses to be computer and IT literate, is a testament to the approach.

Converged ICT networking, an integration of data, video and voice offers many benefits, including cost savings and the enabling of new, tightly integrated, multimedia applications. The World Wide Web (www) has permanently changed the nature of networking. Before its appearance, networking was the province of specialized applications running in private corporations and research institutions. Today, networking is used by millions of people around the world. The Internet has become the backbone for small business communications. Networking has permanently changed the way organizations do business. Information Communications Technology is driven by the demand to keep connected anywhere and at any time.

The quest of embracing to the E-culture and its norms has and will no doubt expose Malaysia's entire private and public sectors and the masses at large to possibly a host of ICT vulnerabilities, intrusions, computer threats and breaches from cyber-criminals and terrorists and hackers who are always on the prowl. One can imagine the extent and nature of damages inflicted by the cyber criminals and the quantum of losses is it monetary or digital assets incurred by the private and public sectors and the masses at large. The critical need to protect ones assets in any form shall be of a prime concern too.

The unprecedented events and scenarios above had painted a rosy picture to the business of providing ICT security solutions. Off late more and more new business enterprises are being set-up to tap the exploding market of providing ICT solutions and services. These positive outlooks would augurs well for Acuity Solutions & Services Sdn. Bhd. (ASSSB), which is already professionally and logistically begin to positioned itself to duly offer and provide its customers with the best of breed and superior services of total ICT management systems, solutions and services.

CORPORATE OVERVIEW

Foreword- Acuity Solutions & Services Sdn. Bhd.

Acuity Solutions & Services Sdn. Bhd., is built on the assumption that the management of information communication technology for business is like legal advice, accounting, graphic arts, and other bodies of knowledge, in that it is not inherently a do-it-yourself prospect. Smart business people who aren't computer hobbyists need to find quality vendors of reliable hardware, software, service, and support. They need to use these quality vendors as they use their other professional service suppliers, as trusted allies. ASSSB seeks to fulfill these needs and become the leader in business information communication technology for its region.

ASSSB was incorporated in 2005, offering seamless Information & Communications Technology (ICT) solutions to its extensive network of clients, both locally and regionally; with the only aim to “Translate Technology into Operation” and bring significance benefits to businesses.

Nevertheless, we wish to specially be focused on deploying and providing “network systems”, ICT security solutions and services to small and medium business, as well as, enterprises and corporations. The systems include, both PC-based, Local Area Network (LAN), Wide Area Network (WAN) systems, minicomputer, and server-based systems. Our solutions and services include design and installation of network systems, ICT security solutions, training, consultancy, Web applications development & design, support and or preventive maintenance services and aim to further broaden our range of offerings through software development.

CORPORATE INFORMATION IN BRIEF

The Company

NAME	: Acuity Solutions & Services Sdn. Bhd.
REGISTRATION NO	: 687568-U
REGISTERED OFFICE	: No. 29-2, Jalan 46A/26, Taman Sri Rampai, 53300 Kuala Lumpur.
BUSINESS ADDRESS	: No. 34, Mezzanine Floor, Jalan 3/154, Taman Bukit Anggerik, 56000, Cheras, Kuala Lumpur. Tel : +6 03-9102 1193 / +6 03-9101 9219 Fax : +6 03-9101 6079 URL : www.acuity.net.my
DATE OF INCORPORATION	: 7 th , April, 2005.
COMPANY SECRETARY	: S.Y. LEE & Co. (AF 1317).
PRINCIPAL ACTIVITY	: ICT Products, Solutions and Services.
AUTHORISED CAPITAL	: RM 100,000.00 (RM One Hundred Thousand Only).
ISSUED AND FULLY PAID-UP CAPITAL	: RM 50,000.00 (RM Fifty Thousand Only).

KEY MANAGEMENT TEAM

CEO/General Manager - Mr. Daljeet Singh Gill

Mr. Daljeet is the General Manager at ASSSB. MBA graduate from Bath University @ United Kingdom, and being involved in ICT industry since early 90's, Mr. Daljeet is equipped and has acquired vast and wide experience through his past accomplishments and responsibilities. Prior to IT industry, he has also had the privilege of work exposure from Insurance, and Retail industries for approximately 10 years. Through his strong vision and stewardship, the company is poised to grow into a successful corporation and be regarded as a true allies and professional business partner. Mr Daljeet is also Member of "Malaysian Institute of Management" (MIM).

Chief Technical Officer - Mr. Tan Cheng Leng (Tan)

Mr.Tan graduated from University of Malaya, and has acquired varied and many years of work experience with network and system integrations. His ongoing quest to continue self development to further enhance knowledge through acquisition of professional certification such as MCSE, CISSP, CCNA, CCNP and related ICT skills is an added value that will be beneficial towards both, the company and clients respectively. Molded as an entrepreneur, he is successfully transforming himself to a network specialist and starring as young CTO at ASSSB. He has lots of credits on his outstanding achievements in his many years of experience in networking, together with his greatest strength in seeing the wider technology picture on network system integration & development. His zest for technological perfection keeps ASSSB's innovation team on its toes and ensures that ASSSB always offers the best solutions to customers.

Business Development Manager - Mr. Chuah Seong Heng (Jack)

Mr. Jack is a graduate of Computer Science/Information Technology from Campbell University USA. Jack has held couple of different portfolios during his tenure with previous employers and is an experienced gentleman in the field of "Sales and Marketing". He has over many years of experience in Marketing and Business Development in the field of business like Trading, e-business, Enterprise web solutions such as ERP, CRM, CMS and he is heading the business development function of the company. His ICT knowledge along with past work skills is an added value to the sales and marketing function of the company, and shall be positive contributing factor to our current and future clients.

In-Sourced Engagement Associates / Consultants

ICT Security Consultants: -

ASSSB's ICT Security Consultants are group of experts who have considerable number of years of work experience in the Information Technology trade; and have participated in the designing and implementation of network as well as host of security for various corporations that include SFI's and government agencies.

Apart from ICT security, the team is also equipped with valuable, extensive experience and interpersonal skills on both Windows and Unix (especially Linux) operating system. Familiar with the following brands of security solutions/products;- "ISS" suite of solutions, Firewall (Nokia, Check Point & Netscreen) and 3A' Security Solutions from RSA utilizing SecurID, ClearTrust and EnteraSys Dragon Intrusion Detection Systems.

Certifications:

- CISSP , TCSE , NSA , CISA , RHCE , etc.

Network System Professionals: -

Our associates are with significant years of challenging and interesting work exposure. Briefly, as network specialist and engineers, major focus involves in maintaining and supporting clients ICT network equipments and or infrastructure/s and integrations.

Certifications:

- MCP , MCP+I , MCSE , CCNA , CCNP , etc.

Web Application Design & Development: -

Our associates are team of experienced web developers that comes with innovative ideas and expertise to power worldwide web solutions for businesses around the globe. On top of that, the team is well versed in, Multimedia, Web Application, Database, Computer Project Management, and Application Development Life Cycle, etc. ASSSB provides entire gamut of web development services from dynamic web design to development of web applications over the Internet which also includes (but not limited to) the following:

- **Corporate and large websites**
- **E-Commerce portals**
- **Online Stores**
- **Web programming and web-enabled applications**
- **Intranets & Extranets**

Briefly, some of the previous work/project expertise could be appreciated through the below sites and or links:-

- Red Box Karaoke (www.redbox.com.my) (Content Mgmt Sys, Man/Eng Version)
- NewVision Malaysia (www.nvmalaysia.com) (Offline Content Mgmt Sys)
- PWH Music (www.pwhmusic.com) (Content Mgmt Sys, Man/Eng Version)
- RGH KOMEDA Medicare (www.komedamedicare.com.my)
- Wellness Laboratories Centre (www.wellnesslab.com.my)
- Bangsar's Oasis (www.oasis-bangsar.com)
- Aviation Electrical Trading (www.airportlighting.com.sg / .com.my)

Data Communication Solutions: -

Our associates are responsible for the implementation of computer networking installations, e.g- Fibre Optical Cabling, Trunking Systems, Copper Cabling, Electrical Cabling and etc. Our partners has formed strategic business alliances with ASSSB, hence works closely with ASSSB and act as ASSSB's preferred contractor for all data communication implementation activities.

Software Development: -

Our associate's brief job exposure;- Perform system analysis, design and coding. Assign tasks to a team of programmers, Database maintenance, writing stored procedure, trigger and views. List of skill and developing applications are;- Programming Language- Visual Basic, ASP, HTML, JavaScript, Java, Delphi, C and Pascal. Tools- MS SQL Server, MySQL, MS Access, Crystal Report, Rational Rose's Unified Modelling Language (UML), Adobe Photoshop, Corel Draw, ActiveX, COM/COM+, .NET, Web Services and SQL.

Projects:-

- a) Customized Web-based Applications
- b) Web-Based or Standard "Accounting System"
- c) Web-Based or Standard "CRM System"
- d) Web-Based or Standard "Database Management System"
- e) Web-Based or Standard "Production Control System"

Skill Sets and Capabilities: -

To ensure quality and creative solutions delivered, ASSSB has built storehouse of wider skill sets and capabilities based on proprietary technologies of world's leading vendors that include:

Software Design Tools

- Macromedia Director , Micromedia Freamweaver , Macromedia Flash , Ms FrontPage , Adobe Photoshop , Image Ready , Adobe Premiere , etc.

Supported Operating Systems / Platforms

- MS Windows NT/9X/2000/XP , Linux/UNIX, etc.

Web Programming Languages

- ASP, CGI Perl , PHP , ColdFusion , HTML/DHTML , JavaScript , Dream Weaver, CSS , etc.

OUR PARTNERS:

Kompakar eBIZ Sdn Bhd

Vision of global reach was what spurred a humble team of 5 staffs to the level it is today. It was the same vision that gave birth to Kompakar eBIZ Sdn Bhd, a subsidiary of Sistem Kompakar Sdn Bhd (KOMPAKAR GROUP). As a true-blue Malaysian and 100 percent Bumiputra status company, it was incorporated in 1988 aimed to address the rapidly growing ICT industry in Malaysia.

Kompakar eBIZ sets itself apart as the leading provider in Total Enterprise Solutions to meet the multi-faceted, ever changing and highly demanding business terrain of the most advance.

Over the years, various governing bodies have benefited from the association with our parent company, SISTEM KOMPAKAR. We are now registered with:

- Treasury, Ministry of Finance
- Petroleum National Berhad (Petronas)
- Lembaga Pembangunan Industri Pembinaan Malaysia (CIDB)
- Telekom Malaysia Berhad
- Tenaga Nasional Berhad

Staffed by more than 300 full-fledged staffs comprising of experienced and skilled in-house PMI Certified Project Managers, Business Analysts, Software Architects and Software Developers, we harness their capabilities to work for you.

Kompakar eBIZ strives at rendering greater value proposition to our clients and adhering to the philosophy of strategic alliance in helping to shape the future of your business.



OUR PARTNERS:

Soft Solvers Technologies (M) Sdn Bhd





TECHNOLOGIZE YOUR BUSINESS.

WELCOME TO SOFT SOLVERS TECHNOLOGIES (M) SDN BHD

"Accelerate your business... Get SoftSolvers ERP/CRM Implemented"

Soft Solvers Technologies (M) SDN BHD is an IT solutions organization, with a global footprint that spans Asia Pacific, North America & Canada. SoftSolvers has been enabling corporations across the world to achieve their business goals using IT as the tool for over half a decade.

Soft Solvers Technologies was accorded an MSC status by the MDeC, recognizing it as a leader in providing IT solutions to Biotech/Life Sciences companies.

SoftSolvers Solutions focus on the well-defined industry verticals of Life Sciences Solutions, Enterprise Solutions for SME's and Off Shoring Solutions.








VISION

Acuity Solutions & Services Sdn. Bhd., envisaged a vision to be the utmost **Leading “Solutions Provider” in Malaysia and Asia by the year 2010 and 2020 respectively.**

ASSSB shall and will in the near future collaborate and duly secure and form-up strategic alliances with reputable and renowned local and regional companies in order to **“Act as a turn-key provider, and deploy and offer best of breed of ICT products, systems, solutions, technologies and services to clients”.**

MISSION

ASSSB mission is to be **“Customer’s truly quality vendors as they use their other professional service suppliers, as Trusted Allies”.** ASSSB is committed to render, discharge and provide superior coupled with professional customer service through quality employees, products, and consultancy.

ASSSB will serve its clients as a trusted ally, providing them with the loyalty of a business partner and the economics of an outside vendor. ASSSB is geared towards **MSC status by the year 2010**, and towards compounded sales growth, with a reasonable profit after interest and government tax. **“We are committed to drive our organization with best practices and strongly advocate good corporate governance”.** Therefore, ASSSB aims to enhance and add-value to the business environment through being a **“Responsible and accountable organization towards its stakeholders”.**

PRODUCTS AND SERVICES

- 1. Data Communication Solutions**
 - Unshielded / Shielded Twisted Pair & Fiber Optic Cabling System
 - Wireless Communication Solutions
 - 19" Equipment Closet and Accessories
- 2. Local Area Network (LAN) Solutions**
 - Hubs, Switches, Wireless Devices
 - Routers, Personal Computers, Laptops and Servers
 - Business Software
 - Refurbish ICT/IT Devices (Router, Switches, Servers etc)
- 3. Wide Area Network (WAN) Solutions**
 - Voice Over IP
 - Network Convergence
 - Legacy Network
 - WAN Devices
- 4. ICT Security Solutions**
 - Firewall & VPN Solutions
 - Intrusion Detection Systems
 - Intrusion Prevent System
 - Network and Host Scanners
 - Anti-Virus Solutions, Content Filtering Solutions
- 5. ICT Services**
 - Product Training
 - Advisory & Consultancy
 - Service Maintenance Contract
 - 24x7x365 Managed Security Services
- 6. ICT Software Development**
 - Sales & Marketing Package
 - Accounting & Financial Package
 - Payroll Package
 - Time & Attendance Package
 - Membership Package
 - Food & Beverage Packages
 - Retails Packages
 - And-the-like
- 7. Web-Site Design / Development**
 - Development of Corporate Web-Sites
 - Static and Dynamic Web-Site with Content Management
 - Web-Page Maintenance Service, Consultancy and Training

BRANDS REPRESENTATION

- 3Com
- Acer
- APC
- Canon
- CheckPoint
- Cisco Systems
- EnteraSys Network
- Epson
- Hewlett Packard / Compaq
- IBM
- Internet Security System (ISS)
- Krone / AMP / Belden / Brand-Rex
- Microsoft
- Network Associate
- Nokia
- Power Kinetics
- Symantec
- Trend Micro
- Veritas
- Others



CLIENTELE

ASSSB is aiming to develop a long-term mutually beneficial business relationship with wide variety of potential clients of various sectors and or industries. As to-date, our biggest client has been none other than ourselves by providing and consuming the necessary ICT products and services needed to equip the office. It is our humble aim to revert back to friends and business associated of the company's shareholders, directors and other associates to further enhance and develop our portfolios of valuable and quality clients. Some of our previous acquaintances with reputable organizations are as listed below:-

1	Aquaspersions (M) Sdn. Bhd.	2	Panalpina Transport Sdn. Bhd.
3	Baba Products (M) Sdn. Bhd.	4	Schmidt + Clemens (Asia) Sdn. Bhd.
5	Bintang Group of Supermarkets (Bintang Group).	6	Tan Chong & Sons Motor. Co. Sdn. Bhd.
7	Doe Industries Sdn. Bhd.	8	Kemuncak Facilities Mgmt S/B.
9	Federal Power Sdn. Bhd.	10	Vanquish Logistic Sdn. Bhd.
11	GMI- German Malaysian Institute	12	The Valiram Group
13	Hempel Coating (M) Sdn. Bhd.	14	Volvo Car Sdn. Bhd.
15	Kee Hin Industries Bhd.	16	GoldPrint Mgmt Services
17	Hitachi Air Conditioning Products S/B.	18	Aroma Laundry & Dry Cleaners S/B.
19	Elec Bumi S/B.	20	Pavillion Auto Sdn Bhd
21	Kejuruteraan Pro Letrik S/B.	22	Perodua Dealers Association Malaysia
23	Linatex Rubber Products.	24	One-Builtwell Associates (M) Sdn Bhd
25	Malaysian Rating Corporation Bhd.	26	Noblekey (M) Sdn Bhd
27	Syarikat Prasarana Negara Bhd.	28	Matrix Cooling (M) S/B.
29	Zamrudmas Wholesale Cash & Carry	30	YCP Engineering Services (M) Sdn Bhd
31	PPC Glomac Sdn. Bhd.	32	Ready Axis Sdn Bhd
33	We hope it will be Your Esteem Organization		

Our understanding of clients' requirements will facilitate our solutions roll out in compliance to their stringent ICT requirements and business objectives. This will eventually deepen our strategic business relationships with them.

ASSSB wish and aim to deliver customer-focused and business driven ICT solutions and services, by leveraging onto our own experiences and that of our principle's experience with expertise in best-of-breed technologies.